fall 2007

Achievements

Maintaining

Company

Equipment 5

Update



ZERO TOLERANCE

THAT IS WHAT YOU WANT, RIGHT?

Zip, zero, nada, none—that's what we tolerate when it comes to snow at Landscape Concepts Construction. For your safety and the safety of your visitors, contract with LCC for snow removal. You will get clean driveways, parking lots and walkways. You also will get early removal, fast cleanup and salt sufficient to prevent slips and slides.

Zero tolerance is not a new concept at Landscape Concepts Construction. We work hard to earn your respect and appreciation in everything we do. From excavation and construction to management and maintenance, our crews are proud of what we do.

Consider a 12-month contract for comprehensive services. Eliminate the need for multiple vendors and rely on LCC professionals to give you the best possible service.

LCC — zero tolerance for anything but the best!

PRESIDENT'S MESSAGE

LCC IS GEARED UP AND READY TO GO!

Equipment – the best quality with unique capabilities for each job

Crews – people proud to work hard to satisfy the client

Leaders – supervisors and managers who take each job personally

Challenges – opportunities to test ourselves as we meet our goals

Landscape Concepts
Construction is poised and prepared to take on new business opportunities. Crews, equipment and scheduling are geared towards new growth and conquering challenges. We look forward to welcoming new clients and serving as your landscape

professionals.

LCC is a team of professionals who are driven to excellence in landscape construction, maintenance, management, excavation and site development. We are proud to make your landscape dreams a reality, within your budget and time parameters.

Our organization is evolving and growing to meet the expanding needs of our clients. Fall, Winter, Spring and Summer—LCC is geared up and ready to serve you!



Peter DeVore, President LANDSCAPE CONCEPTS CONSTRUCTION, INC.

achievements



"We were uniquely situated to push this job. There was just no reason to wait until next year."

Brian Baumgartner, Project Manager



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HEAD OF THE CLASS

Back to school means back to work for Landscape Concepts Construction, and naturally the team is determined to finish ahead of the rest.

Community Unit School District 300 decided to put LCC to the test and contracted them to build the exterior athletic facilities and landscape the surrounding grounds for the new Hampshire High and Hampshire Elementary Schools. Set on 102 acres in Hampshire, Illinois, the two schools feature:

Varsity and JV baseball and softball fields

- · Varsity and JV soccer fields
- Football stadium and track & field stadium
- · Multi-use practice fields
- 10 tennis courts
- · Elementary multi-use athletic field
- · 2 playgrounds

In addition to building and developing these elements, LCC installed the irrigation systems for the varsity athletic fields and the landscaping around the buildings, including natural areas and seeding.

Beginning in May 2007 with a fall 2007 deadline for the elementary school and a fall 2008 deadline for the high school, LCC has worked continuously and will have the entire

site 95% completed by the end of this year.

"We could have waited until next spring to start on the high school," says Brian Baumgartner, project manager, "but why wait when we don't have to?" LCC crews and managers have worked with the other site contractors to move faster and work harder.

Due to discipline, precision and coordination, LCC has passed this test with high marks.

CRAIN'S CHICAGO FAST 50

LCC has been named one of the fifty fastest growing companies in Chicagoland by Crain's Chicago



Business magazine. President Peter DeVore was profiled in a full-

page feature in the June 4 issue of Crain's and in an audio slideshow on the publication's website.

Landscape Concepts Construction qualified as #41 on the Crain's "Fast Fifty" list. Within the past five years, the company increased its revenue by 173.2% to \$41.9 million and currently employs 325 individuals.

Both public and private companies within the Cook, DuPage, Kane, Lake, McHenry and Will county areas with revenues over \$30 million in 2006 were eligible to apply for the "Fast Fifty" and were ranked according to growth rate and annual revenue.



Both LCC's profile and slideshow can be viewed at www.chicagobusiness.com/fast50.

LM 100 AGAIN

For the SIXTH year in a row, LCC

was named to Landscape Management magazine's list of the Big 100 landscape



contractors by sales revenue nationwide! The team earned the #23 spot on the 2007 list.

According to the LM staff, "Bigger doesn't always mean better, but you don't get to be one of the largest companies in the industry with poor customer service, an inferior product or lousy employee relationships. There is something to be learned from these companies."

LCC's reputation for excellent client service, superior workmanship and award-winning employee relationships has solidified its place among the nation's best landscape contractors.

equipment



John Deere 850 45,000 lbs. (22.5 tons) H: 10 ft., W: 10 ft., L: 18 ft. 8 cu. yd. blade capacity 200 HP

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THE EQUIPMENT SPECTRUM

It keeps growing and growing and growing...

From small to large and old to new, LCC's fleet of equipment is a spectrum of power and technology that continues to grow to meet client needs. Constantly updating equipment in keeping with new technologies, LCC is ready to tackle all projects, no matter the size, and overcome any

obstacles that stand in the way.

From small, handheld equipment like backpack blowers and weed whips to a bulldozer the size of a small house, the breadth of machinery at the company's disposal is quite extensive. Clients can rest assured that LCC has the complement of equipment for every size and technical requirement.

Smaller projects including landscape, hardscape and retaining wall installations; larger projects like house excavations; and massive jobs such as site development all require unique, specialized equipment to fit the task at hand.

No matter the job size or location, crews at LCC have the equipment necessary to get the work done quickly and professionally.

IT'S EASY BEING GREEN

Green Buildings, LEEDs, Green Roofs, Environmental Sustainability....

Green is a cool color that's setting hot trends worldwide. It's creating catchphrases and buzzwords across the country due to increased awareness of our impact on the environment.

Green building is the practice of increasing the efficiency with which buildings and their sites use and harvest energy, water and materials and reduce building impacts on human health and the environment. The U.S. Green Building Council (USGBC) established the LEED (Leadership in Energy and Environmental Design) rating system to provide consistent standards for what constitutes a green building.

LCC plays a role in earning buildings a LEED certification by fostering environmental stability in



its landscape design, construction and installation. One element of green building in which LCC excels is green roofs, a growing trend in urban areas. Green roofs are becoming common in Chicagoland, where their use is encouraged by regulations to combat the urban heat island effect. A green roof also can reduce energy costs inside the building.

Depending on the depth of planting and level of maintenance desired, green roofs can be intensive

or extensive. Intensive roofs, such as LCC's recent project in Park Ridge, serve as recreational garden patios and require regular maintenance. Extensive roofs are designed to be self-sustaining with limited human access. Generally the roof function or objective determines the design.

Green building teaches people how to better serve as stewards of the environment while enjoying what nature has to offer. It's easy being green—just ask LCC.

company



OUR CORE & MORE

Landscape Concepts Construction's management team and core staff members are ready to work for you! With over 300 employees in northern Illinois and southern Wisconsin, LCC's team of professionals is ready to respond quickly and efficiently to execute your landscape construction, maintenance, excavation and site development projects.

Let us introduce you to our management and key employees. These are the individuals who handle LCC's day-to-day operations and who are responsible for answering your questions and concerns. You've heard their voices on the phone; now see their faces in their zone!

PRESIDENT

Peter DeVore

CHIEF OPERATING OFFICER

Vic Szalankiewicz

SALES

Commercial & Municipal Sales/ Project Manager: Brian Baumgartner Commercial Sales: Tom Nyman Residential Sales/ Project Manager: Paul Samuels Adm. Asst.: Patti Lopatowski

OPERATIONS

VP: Paul Bruggen Project Coordinator: Jamie Kashmere

FIELD SUPERINTENDENTS

Construction/Excavation: Ken Ghiselli & John Jakubowski Landscape: Angel Aguilar, John Drozd, Al Haisman & Jeremy Role Maintenance: Juan Bedolla, Jr. Enhancement: John Campbell Excavation Asst.: Linda Hidrogo

MAINTENANCE DEPT.

Business Development: Jay Stark
Director: Curtis Depner
IPM Manager: Gene Brown*
Account Managers: Scott Falkanger,
Adam Tecza & Brock Williamson*
Adm. Asst.: Kimberly Clavey &
Jennifer Marcel

SHOP/ EQUIPMENT

Manager: Dave Galley Mechanic: Roger Kramer

NIPPERSINK NURSERY

Yard Manager: Louie Aguilar

PURCHASING

Supervisor: Leslie Adkins Purchasing: Yadira Ochoa Plant Purchasing: Catherine Mann & David Rogers

OFFICE STAFF

Office Manager: Jackie Mateja HR: Anna Ayala & Celina Hidrogo Acct. Receivable: Colin Halliday Contract Billing Coordinator: Michelle Soenksen Collections: Carolyn Volkmar Accountant: Tracy Accurso Receptionist: Brianne Houghton



Congratulations on new certification achievements to Brock Williamson, CLT and Gene Brown, CLT.

mai<u>ntaini</u>ng



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IT'S SHOWTIME!

What do you do when your landscaping looks less than presentable (i.e. brown and lifeless) and you are expecting thousands of concert fans to arrive at your new facility in less than one week? Well, the Sears Centre called in the professionals at LCC.

The 35-acre entertainment and sports complex in Hoffman Estates, Illinois had not seen a groundskeeper since its initial installation. As a result, the property needed a drastic facelift—fast!

Always up for a challenge, LCC dispatched 6 crews, 40 workers, to the venue on a Saturday morning.

By the end of the day, workers had cut, mulched, edged, sodded, planted, power-washed and swept the entire grounds. The property was standing tall and ready for action for the Monday night concert.

Extremely pleased with the rapid makeover results, the Sears Centre contracted LCC to perform landscape maintenance on a weekly basis. Crews mow, trim and edge the lawn; cultivate, weed and fertilize



the planting beds; and police the grounds for stray trash.

Coming to work on Mondays after crowded weekend events, the LCC team refreshes the grounds and prepares the Sears Centre for the next busy weekend.

LET IT SNOW!

This winter, LCC SnowCommand™ will be on patrol and ready to attack at the first sight of snow!



Curtis Depner, Director, Maintenance Dept.

SnowCommand^{5M} & Ice Management crews are prepared ahead of the snow for emergency service as well as pre-arranged contract work. Subscribing to a private weather radar service for local weather information allows LCC crews to be ready for any potential threat of winter storms. Forecasters regularly call and fax the LCC office with warnings and updates.

RATES

Per push or per occurrence snow removal rates are based on individual snowfall levels. Levels, in inches, are customized for each account. Monthly and seasonal rates regardless of snowfall amounts also are available. Both types of contracts can include salting for an additional charge.

ZERO TOLERANCE

Some clients require that there is never any snow or ice in their parking lots or on sidewalks regardless of the amount of snowfall. Under Zero Tolerance contracts, surfaces are cleared curb to curb after any snow or ice has accumulated. Salting service also is available for parking

lots and access walks. Facilities benefiting from Zero Tolerance snow removal include banks, office buildings, shopping centers, industrial properties and healthcare facilities.

Let LCC SnowCommand™ work or you!

- Snow removal for commercial, industrial, municipal, residential and multi-family properties
- Professional equipment includes pick-ups, end loaders and skid loaders, all equipped with blades as well as snowblowers
- Ample shoveling crews and salt trucks
- Removal of snowpiles from property available following extreme snowfalls
- Ecologically-safe snow and ice control chemicals

Call today for a quote and to lock in your 2007-08 prices. Contracts must be completed and signed by November 1.



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OPEN HOUSE RECAP

On June 28, LCC hosted its second annual Open House celebration and 21st Anniversary.



Guests enjoyed tasty "backyard" grilling, great music and exciting tours. Thanks to all the clients, vendors, chamber members and friends who came out to party.

TOUCH-A-TRUCK

This past spring, Kohl Children's Museum hosted its 2nd annual Touch-A-Truck. As a preferred vendor of the Museum, LCC brought a maintenance trailer, hydroseeder and crane truck to the family event. Over 500 kids attended and all proceeds benefited the Museum.



NEW FACES

Jeremy Role has joined the

LCC team as a Landscape Superintendent. With over nine years of experience in residential landscaping, he oversees landscape



construction crews in the field and makes sure work is on track.



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