

## Contents:

Fall Call to Action	1
Achievements	2
Maintaining	3
Super LCC Superintendents	4
Nippersink Nursery	5
Open House Celebration	6



# FALL CALL TO *Action*

Hot, sunny days. Cool, starry nights. Who can think about winter at a time like this? Landscape Concepts Construction is well into planning for the future – today! Purchasing equipment, hiring crews, scheduling activities – our Maintenance Team is ready to meet with you to address the needs of your unique property.

Call your LCC representative to schedule everything you need for the season:

- Fall Color Planting
- Irrigation Shut Down
- Holiday Decorations
- Snow Removal

Now is the time to put your comprehensive maintenance plan together for the year end. Then you can relax and enjoy the rest of this season. When someone asks why you look so calm, tell them you rely on the professionals at LCC for your landscape construction and maintenance!

**Call today**, then relax. LCC will handle everything!

## President's Message

You are the reason for our success! Thanks to all our customers and friends who contribute to the steady growth and expansion of Landscape Concepts Construction. If you joined us for our 20th Anniversary Celebration at our new headquarters in Richmond, Illinois, we hope you had a great time touring our offices and nursery yard. Missed the party? Invite yourself for a visit sometime soon.

Inside this publication you will see there is a new energy and motivation at LCC. We are more inspired than ever to meet and

exceed your expectations. Take a look at some of our recent achievements. Meet our Superintendents. Some you know, some you may work with in the future.

Call on us for all your maintenance, landscape, construction and excavation needs.



Peter DeVore, President  
**LANDSCAPE CONCEPTS CONSTRUCTION, INC.**  
4213 US Highway 12  
Richmond, IL 60071



*"Flexibility and quick action are required to meet tight deadlines with a million details. Every situation can be addressed a number of ways. It's our job to think of all possible solutions and select the best."*

Ken Ghiselli, Excavation Superintendent



	2				
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## DETAILS AND DEADLINES

Being prepared for the unexpected is Standard Operating Procedure at LCC.

Hired to provide excavation and landscape construction for a new 640-acre subdivision in Hawthorn Woods, Illinois, LCC was also contracted by Toll Brothers and the Village of Hawthorn Woods to construct the adjacent Heritage Oaks Park.

Details in this 35-acre park include:

- Baseball and Softball Fields
- Tennis and Basketball Courts
- Soccer Fields
- Scenic Pond
- 1.5 mile Handicap Accessible Path
- Granite Pavers and Granite Landscape Walls
- Custom Stone & Cedar Gazebo

This project came with an uncommonly short, critical deadline. Attention to every detail and every minute was required for LCC to overcome obstacles and elements in order to complete the park on time.

Ken Ghiselli, Excavation Superintendent, coordinated work

on the site with Pete Worlatschek, Landscape Superintendent. The synergy between their crews, equipment, activities and deadlines can be compared with generals executing military plans on a battlefield. Creatively utilizing people and equipment to meet the goals of the project is an everyday occurrence for Landscape Concepts Construction.

"You plan the project with what you know and get ready to address the unknowns as the project progresses," explains Ken. "Our crews work around the inconveniences. We see them as a challenge."



## FROGS, BUTTERFLIES & HERONS—OH MY!

LCC partnered with Animal Planet to film two episodes of the series Backyard Habitat in Grayslake, IL. Using a large pond, native plants and other features, the team transformed two simple yards into wildlife habitats. One was a natural garden for the great spangled fritillary (butterfly) and the leopard frog. The other was a freshwater, landscaped environment for the green heron and muskrats.

In partnership with the National Wildlife Federation®, Backyard Habitat teaches people to "make the planet a better place for animals--one backyard at a time." Viewers learn how to transform an outdoor space into a haven for local flora and fauna

## ENVIRONMENTAL AWARD

LCC's Hutchison Ravine Project was awarded the 2006 "Environmental Award" by the National Association of County Parks and Recreation Officials (NACPRO). This award is presented to recognize an agency that has made an exceptional effort to reclaim, restore, preserve or develop a natural area.

The Lake County Forest Preserve commissioned LCC to restore Hutchison Ravine at Fort Sheridan to a more natural, stable state and prevent further erosion. With his experience in ecological restoration, Operation Manager Brian Baumgartner coordinated the project. LCC also provides streambank stabilization, pond shoreline restoration, wetland restoration and soil bioengineering.

## BEST BOSSES FINALIST

President Peter DeVore has been selected as a finalist in Fortune Small Business (FSB) magazine's Best Bosses con-

test. This year FSB, in conjunction with Winning Workplaces and other panel experts, collected 100 nominations from companies and employees across the nation. Based upon employee turnover, management participation and leadership practices, the field was narrowed to 35 finalists who must undergo a second round of scrutiny until the 18 winners are chosen. Winners will be announced in the October issue of FSB magazine.



# maintaining



Brock Williamson, CLT, Maintenance Sales Manager

		3			
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## MAINTENANCE CONTRACT FOR FITNESS CHAIN

Earlier this year LCC was awarded the contract to perform the seasonal maintenance and management for a high profile chain of 24-hour fitness/recreation centers in the Chicagoland area.

The team first performed excavation and landscaping for all locations. With the opening of a new center one year ago, LCC completed maintenance services during a transi-

tional period. Extremely pleased with their level of service, the fitness chain contracted LCC to manage all eight of their 5-acre Chicagoland facilities, thus replacing the current landscaping vendor.

At each facility, the team provides weekly services, seasonal color rotations, site

management and irrigation system maintenance and monitoring. With one point of contact supervising the same crew at each site, LCC provides the consistent, premium service required at all locations.



Curtis Depner, Maintenance Director

## FALL FOCUS & WINTER WATCH

With fall quickly approaching and winter just around the corner, now is the time to start planning fall maintenance services and arranging winter service contracts. Landscape Concepts Construction offers snow removal, fall and winter planting, holiday lighting and irrigation winterization.

Snow removal and de-icing services are customized to fit client needs. From trucks for small driveways to tractors for large parking lots, LCC has a variety of equipment and plow sizes to handle any job. After snow is removed, salt is sprinkled on driveways and walkways. Contracts are negotiated on either a "per push" basis or a monthly rate.

According to Maintenance Director Curtis Depner, fall is the time to remove summer annuals and plant mums and pansies, which are cool season flowers semi-tolerant to frost. Fall décor such as ornamental kale and cabbage are planted as well. In October, spring tulip bulbs are installed to the owner's specifications. Color, height and blooming time are all customizable features. LCC utilizes evergreen boughs, pine tree branch clippings, to protect the

bulbs from deep frost and give color to empty winter beds. In addition to evergreen boughs, dogwood branches and pine cones fill empty flower pots.

As of last year, LCC installs holiday lights and seasonal outdoor decorations as well. Fill out contracts by the end of fall and be ready to go for the holidays!

Don't forget, irrigation systems must be winterized in the fall. This entails purging water from the lines, adjusting sprinkler heads to ensure proper coverage for next spring and turning off the system.

Now is the time to arrange contracts for these fall and winter services. LCC has the experience and equipment to make fall a breeze and winter worries melt away.





# same great company



Left to right:  
Angel Aguilar;  
John Jakubowski;  
John Campbell; and  
Cristy Zupancic.

LCCOn.com

4

## SUPER SUPERINTENDENTS

*Smiling, Shouting,  
Laughing, Swearing,  
Pushing, Pleading,  
Negotiating,  
Congratulating!*

**Our Supers are SUPER!  
Our office staff is pretty  
terrific, too!**

**Angel (Tony) Aguilar,**  
*Landscape Superintendent*  
Hired in 1998 as a laborer, Angel was promoted in 2002 to Foreman and again in 2004 to Superintendent. Studying to be a Certified Landscape Technician (CLT), Angel will complete the program in the upcoming year and then will start the Certified Landscape Professional (CLP) program. With five other family members working for the company,

Angel truly feels at home with LCC.  
**John Jakubowski,**  
*Excavation Superintendent*  
John joined the team at LCC in 2000. With several years of experience behind him, he began performing excavation layouts. John has a degree in construction engineering from DeVry Institute and was promoted to Superintendent in 2003. He currently supervises one of the largest, ongoing

residential development projects for LCC.  
**John Campbell,**  
*Enhancement Superintendent*  
With years of experience already under his belt, John started with LCC in February 2006. He supervises two to three crews at a time and knows how to manage his people well. At the age of 25, John is starting the CLT program and will soon earn his certification.

**A proven team of professionals, the LCC superintendents are on the job creating an efficient, effective and exceptional end product for our clients.**

With over a dozen supers at LCC, it's tough to get to know them all.

In one day, LCC Superintendents can be expected to do any and all of the following:

- ◆ Deliver the job with quality – every time, on-time and within budget
- ◆ Call one of a dozen subcontractors to find out where they are, what they are doing, when they will be done, etc.
- ◆ Take direction from company management with changes on the project
- ◆ Shout at any one of numerous crew members in the field to inform them of changes needing immediate action

- ◆ Thank individuals and contractors for doing a great job, assisting as part of a solution
- ◆ Walk the job to look for problems, progress and potential delays
- ◆ Check the impact of weather on timing
- ◆ Create a new road; call for a new piece of equipment
- ◆ Contact management with progress reports and suggestions
- ◆ Maintain composure, treat people fairly, motivate, inspire and so much more!

LCC Superintendents bring to the job years of experience at LCC as well as their previous positions.

Educational opportunities are available for all employees. Individuals are encouraged to become Certified Landscape Professionals (CLP) or Certified

Landscape Technicians (CLT) as well as other professional and trade distinctions. Tuition reimbursement is available for other career advancement programs.

**Super Office Staff**  
**Cristy Zupancic,**  
*Accounts Receivable*

On the phone, fax or internet, Cristy is constantly in contact with clients regarding project estimates, work orders and invoicing. Ten years of accounting experience and two years at LCC, she has the ability to solve problems with a smile. Cristy supervises three employees in her department and is married to another--her husband, Scott, who is one of LCC's outstanding Truck Drivers.



## NIPPERSINK NURSERY

On Solon Road about 1 mile from headquarters sits a 14-acre, state-of-the-art nursery property —Nippersink Nursery. This above-ground, tree holding and nursery yard is stocked with over 2,500 trees of about 350 different varieties.

LCC utilizes drip irrigation system technology, which carries water directly to the tree's wrapped root ball without having to plant it in the ground. A well, drilled specifically for this nursery yard, supplies water

to the underground irrigation lines. Emitters, which are small watering tubes, are connected to these lines and run directly into the root ball of each tree above ground. Thus, trees and other plant materials can be kept alive and available for whenever they are needed, no digging or wrapping required. The stock on hand will last LCC throughout the summer months and into fall when trees can be safely dug again.

Shade, ornamental and ever-green trees are all kept at Nippersink Nursery. In addition, shrubs and perennials commonly used are

stored at the nursery as well as mulch, hay, top soil, fertilizer, seed and other landscaping materials. By having such a large, well-equipped nursery yard, LCC is able to complete projects more quickly and efficiently, even on a single day's notice, without having to wait on material orders to arrive.



## THE GREAT GIFT GIVEAWAY

If you missed the recent Open House in June, then you missed out on some great food, fun and entertainment. Lucky for you, there are fabulous free gifts left over, and you have the chance to receive one! What is this free gift, you ask? It's a 6-inch, glass rain gauge with watering tips attached! If you weren't able to make it out or if you would like one for somebody else in the office, call Jay Stark at 815.675.0900.

## WHAT WE OFFER

LCC provides comprehensive integrated landscape services for residential and commercial properties, including:

- ☀ Landscape Maintenance & Management
- ☀ Snow Removal
- ☀ Holiday Decorating
- ☀ Irrigation
- ☀ Site Development & Excavation
- ☀ Water Features
- ☀ Hardscapes
- ☀ Ecological Restoration
- ☀ Site Utilities
- ☀ Design/Build
- ☀ General Contracting



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## OPEN HOUSE CELEBRATION

On June 20, LCC celebrated its 20th Anniversary and Grand Opening of its new Richmond location with style! Guests were given tours of the office and trolley rides to Nippersink Nursery. Great food, music and gifts helped attendees party into the late evening hours and make the event

a huge success. Both the McHenry Area and the Richmond-Spring Grove Chambers of Commerce were on hand to cut the opening ribbon with the staff. Thanks to all the clients, vendors and chamber members who came to help celebrate! LCC looks forward to its 21st Anniversary celebration on June 28, 2007.

## NEW FACES

Jay Stark has joined the team as the new Director of Business Development. Stark networks with developers to build and expand LCC's client base.



Gene Brown is a new Account Representative for the Maintenance Department. Known as the "go to guy," Brown is the direct contact between LCC and property managers in his territory of accounts.



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