



CONCEPTS

update
spring 2008



LCCon blazes a trail at Heron Creek in Long Grove, IL

Landscape Concepts Construction is a long name for a company long known for outstanding service, exceptional quality, attention to detail and on-time performance.

As services extend beyond traditional landscape construction and maintenance and into turf & tree care, green roofs, trails, snow removal and more, the company has decided to shorten the name for easy recall and to save time.

The newly shortened Landscape Concepts Construction name will be **LCCon**.

Does your property management responsibility require more time and energy than it should?

Give us a call. At LCCon, we've got the skills and the expertise to resolve problems. And you know how we like to save time.

LCCon

IT'S A NATURAL EVOLUTION

**NOT SURE HOW TO PRONOUNCE IT?
IT'S EASY!
[el-see-kon]**

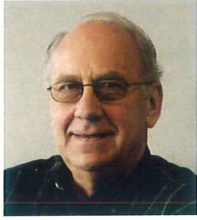
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new faces

Vic Szalankiewicz



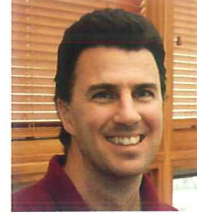
Matthew Meiers, E.I.



Jenny O'Connor



Rick Salberg, CLT



Ruth Popeck



WELCOME TO A WINNING TEAM! THE NEW NAMES AND NEW FACES AT LCCon

In addition to the company's name evolution, there also has been a recent team member expansion at LCCon. Some members have moved on to other positions, and others now have joined the team. LCCon is pleased to introduce its new COO, its first certified civil engineer and new account managers to better serve its growing customer base.

Announcing the new names and new faces at LCCon:

Vic Szalankiewicz

Chief Operating Officer

Vic comes to LCCon with an extensive career in the Marine Corps and more than 25 years in the multi-national corporate arena. A graduate of the University of Notre Dame, Vic earned his Master's Degree at Central Michigan University. He has worked with complex business integration solutions within the communication and IT industries and has been involved with the start-up of business units and divisions both domestically and internationally. In his new position with LCCon, Vic is responsible for institutionalizing accountability for management issues and leading transformational change within the administration, finance, IT, sales and operating departments. He also is focused on coordinating strategic planning and assisting with government and union negotiations.

Matthew Meiers, E.I.

Project Engineer

LCCon is proud to have Matt onboard as the company's first certified civil engineer. Matt received his degree in civil engineering from the University of Illinois at Chicago and is a State of Illinois Certified Professional Engineer Intern. With eight years of experience, he previously worked in the construction division of a local professional engineering firm. In October 2007, Matt joined LCCon as a project engineer in the excavation division where he is responsible for estimating and managing site development projects.

Jenny O'Connor

Construction Account Manager

Not a new field for Jenny, she has been in the landscaping industry for the past seven years after earning a Bachelor's degree from Bradley University. Also starting with LCCon in October 2007, Jenny is an account manager for construction sales. In this position, she acts as the key sales contact for homebuilders of residential developments while collaborating with the entire sales team on all levels for municipal and commercial projects. Other duties consist of sales, plan takeoffs, proposals and interfacing with field superintendents.

Rick Salberg, CLT

Maintenance Account Manager

Rick joined the LCCon maintenance department in October 2007 as an account manager. He received a degree in horticulture from the College of Lake County and has over 15 years of experience in high-end residential and commercial landscaping. Rick earned his CLT certification from the ILCA and has progressed over the past nine years to his current position of maintenance "Captain" in the ongoing certification program. In his role with LCCon, he is involved in on-site labor management, job costing and direct client communication.

Ruth Popeck

Sales Administrator

LCCon is glad to have Ruth join the team as the new Sales Administrator as of January 2008. After graduating from Illinois State University with a Bachelor of Science degree in parks and recreation program management, Ruth worked with several local park districts and the YMCA, serving as recreation supervisor and aquatic director. In her new position with LCCon, Ruth is responsible for obtaining plans and specs, sending and tracking bids and contracts, and performing other administrative duties for the sales team.

Welcome to a winning team!

sports turf



Grant HS football field, taken before the last game of the season

PLAY BALL!

Ask any baseball, football or soccer player and they will tell you that an important part of their game depends on the condition of the field on which they play. It also must be noted that keeping the field's turf in good condition and ready for game day requires more than just a lawn mower, a hose and a bucket of paint.

A relatively recent addition to the service list at LCCon is institutional sport field turf management as part of the Maintenance Division. Crews currently maintain numerous area high schools' sports fields by providing a wide range of services including sodding, seeding, fertilizing, weeding, irrigating, mowing, trimming and painting.

Gene Brown, Division Manager of LCCon's Turf and Tree Care Division, is a licensed pesticide applicator in both Illinois and Wisconsin and also is a member of the Illinois Sports Turf Management Association and the Illinois Turfgrass Association. Relying on his knowledge and experience, Gene performs soil testing and other research to develop a customized treatment plan for each individual field to ensure the best care.

"LCCon is very, very concerned and conscientious about how the field looks. They go out of their way to make it look as best as possible. They are responsive, reliable and do a really good job," says Curt Sheets, Supervisor of Buildings and Grounds for Grant Community High School.

Depending on the level of care and maintenance required, LCCon crews monitor a field at least twice a week on average. In special cases, such as during Grayslake High School's field turf restoration project, crews come out five times per week to ensure that everything goes according to plan and schedule. LCCon takes the stress and worry away from busy grounds supervisors by doing all of the research to know what treatments to put down when and holding appropriate licensure to apply weed control.

Make sure your turf looks its best before sport seasons begin; call the LCCon professionals now to arrange your field's special treatment program.

president's message

DIVERSITY

Like a tree with many branches, LCCon is reaching out to provide landscape construction and property management for every site and every season.

We deliver exceptional snow removal services, excavation and construction, landscape management, tree and turf, green roofs and even have our own nursery. Property owners and managers can rely on our teams for a year-round package customized to fit.

In this issue, explore the diversity of our services. Learn about our extensive trail projects. Notice some of our commercial projects. And, become acquainted with some of the new faces who have joined the LCCon family.

As our services diversify, our brand image is evolving. Landscape Concepts Construction, Inc. is also known as LCCon. It streamlines the communications process and links directly with our website: www.LCCon.com.

Take action to improve your property management process. Call on the professionals at LCCon and allow us to exceed your expectations.



Peter DeVore, President
LCCon, Inc.



When integrated with commercial or residential areas and parks, trails can improve the overall character of a community and serve as a source of community pride. Trails and greenways are valued for their ability to connect people with places and enhance the beauty of urban and suburban centers.

Trails and greenways provide countless opportunities for economic renewal and growth. Increased property values and tourism as well as recreation-related spending are just a few of the ways trails and greenways can positively impact community economies. In nationwide studies, development projects near or adjacent to trails show property values increase from 1%-6% over properties further away from trail locations.

An integral part of our natural environment, trails can be used as tool for conservation by preserving natural landscapes, providing necessary links between habitats and protecting plants and animals. Trail corridors provide natural buffer zones from pollution run-off and become important tools for improving water quality and air quality. They can also serve as natural floodplains to prevent flood damage to nearby properties.

LCCon provides complete trail building services including earthwork, trail construction, parking and access road construction, construction of site amenities (e.g. shelters, restrooms, drinking fountains, athletic facilities), ecological restoration and landscaping.

In 2007 alone, crews completed over

12 miles of trails for recreational use including Raven's Glen East & West in Antioch, Nippersink Forest Preserve in Round Lake, the Cuba Marsh connection to Citizen's Park in Barrington, and Heron Creek in Long Grove. In each trail system, a variety of amenities were created such as:

- **Parking lots**
- **Boardwalks**
- **Bridges**
- **Fishing piers**
- **Wetland improvements**
- **Shelters**
- **Athletic Facilities**

"WE DO NOT WANT
IN THE UNITED
STATES A NATION
OF SPECTATORS. WE
WANT A NATION OF
PARTICIPANTS IN THE
VIGOROUS LIFE."

-President John F. Kennedy

TEN REASONS TO CONSIDER A TRAIL OR GREENWAY IN YOUR NEXT PROJECT:

- 1. Trails make projects more marketable.**
- 2. Trails can help increase the lot sales while conserving resources.**
- 3. Including or adding a trail can expand and diversify a golf course community.**
- 4. Trails aid in fulfilling compliance requirements.**
- 5. Trails can sometimes be used in lieu of more expensive athletic facilities.**
- 6. Homebuilder and homebuyer may realize direct economic and tax benefits.**
- 7. Trails promote physical activity, fitness and health.**
- 8. Trails can improve an owner's or developer's image.**
- 9. Trails can enhance the marketability of a locale.**
- 10. Projects with trails tend to compete better in tight economies.**

Source: americantrails.org



walgreens

Walgreens

The Pharmacy America Trusts • Since 1901™

THE PROFESSIONALS WALGREENS TRUSTS

Walgreens, the Pharmacy America Trusts®, places its trust in the hands of the LCCon team of professionals.

Beginning in 2005 with the Arlington Heights and Beach Park stores, the team has completed the excavation, site development and landscape installation for six of the pharmacy chain's Chicagoland locations. The Spring Grove and Mundelein stores recently celebrated their grand openings; Lindenhurst and Romeoville are set to open soon.

At all locations, the team performed the landscape installation, turf work, planting, mulching and irrigation. Spring Grove and Mundelein also were excavated by LCCon, while the Romeoville location will receive "the whole package" when work begins. Crews will complete the earthwork, excavation, site utilities and landscape installation at the Romeoville site. Several current locations receive year-round maintenance services, including snow removal during this year's record snow season.

However, an LCCon job is not complete without overcoming a challenge. The Mundelein site was no different. During construction, the area was forecasted to be hit with hard storms, and it was LCCon's mission to have the gabion walls in place beforehand. Crews went into overdrive; extra manpower was brought in; and the job was completed in time for the rainstorm.

With grand openings looming ahead, it's a good thing that Walgreens has put its trust in LCCon, a company that always completes the job on time.

trail specialists

GO, INSTEAD,
WHERE THERE IS NO PATH AND
LEAVE A
TRAIL...

LCCon, the trail specialists, sets the standard for trail and greenway construction services. The team of professionals has worked with various owners and agencies for over 15 years to help connect open spaces throughout the Chicagoland area with trails

for pedestrians, bicyclists and runners alike. LCCon also has worked with both the Public and Private sectors, each sharing the common goal of improving quality of life and environmental preservation.



Trails are commonly constructed within or adjacent to greenways, corridors of protected open space managed for conservation and recreation purposes. These corridors often follow natural land and water features and connect communities to recreational facilities, natural areas, business districts and other corridors.

service area

LCCon has expanded services to include northern Illinois, southern Wisconsin and northwest Indiana. From Waukesha to Kankakee and Rockford to Valparaiso, the LCCon team of professionals has you covered!

Comprehensive services include:

- Landscape Maintenance & Management
- Turf & Tree Care
- Irrigation
- Site Development & Excavation
- Site Utilities
- Landscape Installations
- Water Features
- Hardscapes
- Design/Build
- General Contracting
- Ecological Restoration
- Green Building
- Snow Removal
- Holiday Decorating



- ★ Richmond — headquarters
- ★ Pingree Grove and Shorewood — satellite locations
- ★ Mundelein and Long Grove — snow command facilities



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